

Recruitment & Admissions Policy

TIA does not hold admissions requirements for the following courses and/or programs:

1. New Broker Course (NBC)
2. New Broker Success Package (NBSP)
3. New Employee Orientation Course (NEO)
4. Independent Contractor Course (ICC)
5. Finance 101 Course (FIN101)
6. Ethics in Transportation Course (ETHICS)
7. Small Broker Coaching Course (SBC)
8. Introduction to Intermodal Course
9. Advanced Intermodal Course
10. Temperature Control Transport Course (TCT)
11. Less-Than-Truckload Course (LTL)
12. 3PL Management Accelerator Program (3PLMAPs)
13. Marketing Transportation Brokerage Services Course (MTBS)
14. Partnership Selling In the Supply Chain Course (PSSC)
15. TIA Leadership Academy
16. Virtual Instructor-Led Training:
 - a. Sales
 - b. Marketing
 - c. Compensation
 - d. Freight Claims
 - e. Financial Management
 - f. HR Management

All of the above courses are open to any TIA association member or non-member who is interested in learning more about the subject matter outlined for that course.

Certified Transportation Broker Course (CTB)

Professional Experience:

A candidate must earn at least one of their five eligibility points through professional experience in the property brokerage, logistics management, or other third-party experience.

- 1 – 6 Months (1 point)
- 6 Months – 1 Year (2 points)
- 1 – 2 Years (3 points)
- 2 – 3 Years (4 points)
- 3+ Years (5 points)

Education:

Candidates may earn additional CTB eligibility points as a result of formal education:

Associate Degree (2 points)

Bachelor Degree (3 points)

Graduate Degree (4 points)

Concentration in transportation (1 point)

- An individual possessing a degree with a concentration in transportation and logistics may add an extra point.

Your CTB Eligibility:

If you totaled five points or more between your experience and education, you have a high chance at successfully completing the Certified Transportation Broker course and exam. If your points were below five, consider TIA's New Broker Course.