

Transportation Intermediaries Association Institute for Research & Education Recruitment & Admissions Policy

Admission Requirements:

Admission to the school: Anyone interested in becoming a Transportation Broker is welcome to register and purchase any of the courses on offer from the Transportation Intermediaries Association Institute for Research & Education. Students must be 18 years of age to meet Virginia state laws concerning postsecondary education.

Outside of the above admission requirements, TIAIRE does not hold admissions requirements for the following courses and/or programs:

1. New Broker Course (NBC)
2. New Broker Success Package (NBSP)
3. New Employee Orientation Course (NEO)
4. Independent Contractor Course (ICC)
5. Finance 101 Course (FIN101)
6. Ethics in Transportation Course (ETHICS)
7. Small Broker Coaching Course (SBC)
8. Introduction to Intermodal Course
9. Advanced Intermodal Course
10. Temperature Control Transport Course (TCT)
11. Less-Than-Truckload Course (LTL)
12. 3PL Management Accelerator Program (3PLMAPs)
13. Marketing Transportation Brokerage Services Course (MTBS)
14. Partnership Selling In the Supply Chain Course (PSSC)
15. TIA Leadership Academy
16. Virtual Instructor-Led Training:
 - a. Sales
 - b. Marketing
 - c. Compensation
 - d. Freight Claims
 - e. Financial Management
 - f. HR Management

Certified Transportation Broker Course:

A candidate must pass the pre-requisite exam to continue on in the CTB course. This pre-requisite test is made up of questions from key portions of the TIA New Broker course. If a student does not pass the pre-requisite test, they will receive access to another course to help them prepare for future CTB trimesters, or they will receive a full refund minus the administrative fees outlined in the TIA refund policies.