Transportation Intermediaries Association Institute for Research & Education Refund Policy

TIA Member - Student Refund Policy

A student who enters the school but withdraws or is terminated during the first 14 days of a quarterly program and the first 21 days of a trimester-based program shall be entitled to a full refund minus the administrative costs associated with the program.

Quarterly Courses:

- A student who withdraws or is terminated during days 15-30 of the program shall be entitled
 to a minimum refund amounting to 10% of the program's cost, minus the course's
 administrative fee.
- A student who withdraws or is terminated during days 30-45 of the program shall be entitled to a minimum refund amounting to 5% of the program's cost, minus the course's administrative fee.
- A student who withdraws after day 45 of the program shall not be entitled to a refund.

Trimester Courses:

- A student who withdraws or is terminated during days 22-45 of the program shall be entitled
 to a minimum refund amounting to 10% of the program's cost, minus the course's
 administrative fee.
- A student who withdraws or is terminated during days 46-60 of the program shall be entitled to a minimum refund amounting to 5% of the program's cost, minus the course's administrative fee.
- A student who withdraws after day 60 of the program shall not be entitled to a refund.

Virtual Instructor-Led Courses: Sprint, VILT, & Crash Courses

- A student who withdraws or is terminated prior to the start of day 1 will receive a full refund minus the course's administrative fee (10% of course cost)
- A student who withdraws or is terminated after 25% of the course has been delivered by the instructor shall be entitled to a minimum refund of 75% of the overall course cost, minus the course's administrative fee (10% of course cost)
- A student who withdraws or is terminated after 50% of the course has been delivered by the instructor shall be entitled to a minimum refund of 50% of the overall course cost, minus the course's administrative fee (10% of course cost)
- A student who withdraws or is terminated after 75% of the course has been delivered shall not be entitled to a refund.

The table below lists the amount of the registration fee that will not be refunded, regardless of quarter, trimester or school year.

	Member Registration/Tuition:		Deposits:		Additional Charges:	Non-Refundable Fees	Total Refund:		
Certified Transportation Brokerage Course	\$ 1,050.00	\$ -	\$	(#)	\$ 12.00	\$ 100.00	\$ 962.00		
New Broker Course	\$ 750.00	\$ -	\$	-	\$ -	\$ 75.00	\$ 675.00		
New Employee Orientation	\$ 600.00	\$ -	\$	-	\$ -	\$ 60.00	\$ 540.00		
Independent Contractor Course	\$ 550.00	\$ -	\$		\$ -	\$ 55.00	\$ 495.00		
Ethics in Transportation Course	\$ 350.00	\$ -	\$	873	\$ -	\$ 35.00	\$ 315.00		
Small Broker Coaching Series	\$ 450.00	\$ -	\$		\$ -	\$ 45.00	\$ 405.00		
Introduction to Intermodal Course	\$ 525.00	\$ -	\$	-	\$ -	\$ 52.50	\$ 472.50		
Advanced Intermodal Course	\$ 525.00	\$ -	\$	-	\$ -	\$ 52.50	\$ 472.50		
Less-Than-Truckload Course	\$ 525.00	\$ -	\$		\$ -	\$ 52.50	\$ 472.50		
Temparature Control Transport Course	\$ 525.00	\$ -	\$	•	\$ -	\$ 52.50	\$ 472.50		
3PL Management Accelerator Program	\$ 995.00	\$ -	\$		\$ -	\$ 100.00	\$ 895.00		
Marketing Transportation Brokerage Services Course	\$ 550.00	\$ -	\$	-	\$ -	\$ 55.00	\$ 495.00		
Partnership Selling In the Supply Chain Course	\$ 550.00	\$ -	\$	-	\$ -	\$ 55.00	\$ 495.00		
Future Leader Executive Training	\$ 1,695.00	\$ -	\$	-	\$ -	\$ 100.00	\$ 1,595.00		
Exectuive Leadership Development Program	\$ 2,695.00	\$ -	\$		\$ -	\$ 100.00	\$ 2,595.00		

	Member Registration	Fees	De	posits:	Additional C	Charges:	Non-Refundable Fees:	75% Refund	50%	Refund:	25%	Refund:
Virtual-Instructor Led Course - Sales	\$ 575.00	\$-	\$	-	\$	-	\$ 57.50	\$ 388.13	\$	258.75	\$	129.38
Virtual-Instructor Led Course - Marketing	\$ 575.00	\$-	\$	-	\$	-	\$ 57.50	\$ 388.13	\$	258.75	\$	129.38
Virtual Instructor-Led Course - Compensation	\$ 575.00	\$-	\$	-	\$	-	\$ 57.50	\$ 388.13	\$	258.75	\$	129.38
Virtual Instructor-Led Course - Freight Claims	\$ 575.00	\$-	\$	-	\$	-	\$ 57.50	\$ 388.13	\$	258.75	\$	129.38
Virtual Instructor-Led Course - Legal	\$ 575.00	\$-	\$	-	\$	-	\$ 57.50	\$ 388.13	\$	258.75	\$	129.38
Virtual Instructor-Led Course - Financial	\$ 575.00	\$-	\$	-	\$	-	\$ 57.50	\$ 388.13	\$	258.75	\$	129.38
Virtual Instructor-Led Course - Operations	\$ 575.00	\$-	\$	-	\$	-	\$ 57.50	\$ 388.13	\$	258.75	\$	129.38
Virtual Instructor-Led Course - Human Resources	\$ 575.00	\$-	\$	-	\$	-	\$ 57.50	\$ 388.13	\$	258.75	\$	129.38

<u>TIA Non-Member - Student Refund Policy</u>

A student who enters the school but withdraws or is terminated during the first quartile (25%) of the program shall be entitled to a minimum refund amounting to 75% of the cost of the program.

- A student who withdraws or is terminated during the second quartile (more than 25% but less than 50%) of the program shall be entitled to a minimum refund amounting to 50% of the cost of the program.
- A student who withdraws or is terminated during the third quartile (more than 50% but less than 75%) of the program shall be entitled to a minimum refund amounting to 25% of the cost of the program.
- A student who withdraws after completing more than three quartiles (75%) of the program shall not be entitled to a refund.

How refunds would be calculated in actual practice:

The school divides the period it takes to complete the program by 4 to determine start and finish of each quartile.

Example: 180 days in the period divided by 4 = 45 days

- If the student withdraws between day 1 and day 44, s/he is entitled to 75% refund If the student withdraws between day 45 and day 89, s/he is entitled to 50% refund
- If the student withdraws between day 90 and day 134, s/he is entitled to 25% refund If the student withdraws after day 134, s/he is not entitled to a refund.

quarter, trimester or school year.

	Non-Member Registration:	Fees: Deposits:		its:	Additional Charges:		Non-Refundable Fees:		75% Refund:	50% Refund:	25% Refund:		
Certified Transportation Brokerage Course	\$ 3,525.00	\$ -	\$		6 T	\$ 12.00	\$	100.00	\$	2,577.75	\$ 1,718.50	\$	859.25
New Broker Course	\$ 2,250.00	\$ -	\$	-	8	\$ -	\$	75.00	\$	1,631.25	\$ 1,087.50	\$	543.75
New Employee Orientation	\$ 1,800.00	\$ -	\$			\$ -	\$	60.00	\$	1,305.00	\$ 870.00	\$	435.00
Independent Contractor Course	\$ 1,650.00	\$ -	\$	-	0	\$ -	\$	55.00	\$	1,196.25	\$ 797.50	\$	398.75
Ethics in Transportation Course	\$ 1,050.00	\$ -	\$	-	8.	\$ -	\$	35.00	\$	761.25	\$ 507.50	\$	253.75
Small Broker Coaching Series	\$ 1,350.00	\$ -	\$		1	\$ -	\$	45.00	\$	978.75	\$ 652.50	\$	326.25
Introduction to Intermodal Course	\$ 1,575.00	\$ -	\$		9	\$ -	\$	52.50	\$	1,141.88	\$ 761.25	\$	380.63
Advanced Intermodal Course	\$ 1,575.00	\$ -	\$		8	\$ -	\$	52.50	\$	1,141.88	\$ 761.25	\$	380.63
Less-Than-Truckload Course	\$ 1,575.00	\$ -	\$	-	()	\$ -	\$	52.50	\$	1,141.88	\$ 761.25	\$	380.63
Temparature Control Transport Course	\$ 1,575.00	\$ -	\$	- 2	8	\$ -	\$	52.50	\$	1,141.88	\$ 761.25	\$	380.63
3PL Management Accelerator Program	\$ 2,985.00	\$ -	\$		9	\$ -	\$	100.00	\$	2,163.75	\$ 1,442.50	\$	721.25
Marketing Transportation Brokerage Services Course	\$ 1,650.00	\$ -	\$		0	\$ -	\$	55.00	\$	1,196.25	\$ 797.50	\$	398.75
Partnership Selling In the Supply Chain Course	\$ 1,650.00	\$ -	\$	-	8	\$ -	\$	55.00	\$	1,196.25	\$ 797.50	\$	398.75
Future Leader Executive Training	\$ 5,085.00	\$ -	\$	-		\$ -	\$	100.00	\$	3,738.75	\$ 2,492.50	\$	1,246.25
Exectuive Leadership Development Program	\$ 8,085.00	\$ -	\$	17	15	\$ -	\$	100.00	\$	5,988.75	\$ 3,992.50	\$	1,996.25
Virtual-Instructor Led Course - Sales Management	\$ 1,725.00	\$ -	\$		1	\$ -	\$	57.50	\$	1,250.63	\$ 833.75	\$	416.88
Virtual-Instructor Led Course - Marketing	\$ 1,725.00	\$ -	\$	12	8	\$ -	\$	57.50	\$	1,250.63	\$ 833.75	\$	416.88
Virtual Instructor-Led Course - Compensation	\$ 1,725.00	\$ -	\$			\$ -	\$	57.50	\$	1,250.63	\$ 833.75	\$	416.88
Virtual Instructor-Led Course - Freight Claims	\$ 1,725.00	\$ -	\$		8	\$ -	\$	57.50	\$	1,250.63	\$ 833.75	\$	416.88
Virtual Instructor-Led Course - Legal Management	\$ 1,725.00	\$ -	\$		0	\$ -	\$	57.50	\$	1,250.63	\$ 833.75	\$	416.88
Virtual Instructor-Led Course - Financial Management	\$ 1,725.00	\$ -	\$	12	8	\$ -	\$	57.50	\$	1,250.63	\$ 833.75	\$	416.88
Virtual Instructor-Led Course - Operations Management	\$ 1,725.00	\$ -	\$	-		\$ -	\$	57.50	\$	1,250.63	\$ 833.75	\$	416.88
Virtual Instructor-Led Course - Recruiting & Retaining Top Talent	\$ 1,725.00	\$ -	\$	-	8	\$ -	\$	57.50	\$	1,250.63	\$ 833.75	\$	416.88

^{**}Please refer to the course calendar for specific start and end dates for each course.